

ECONOMIC IMPACT STUDY 2015





THE STUDY

THE PORT OF GEELONG ECONOMIC IMPACT STUDY 2015 WAS COMMISSIONED BY THE VICTORIAN REGIONAL CHANNELS AUTHORITY, WHICH MANAGES SHIPPING CHANNELS IN PORT WATERS.

The study measures the economic impact of all port-related activity at regional and state levels and builds on similar research undertaken in 2005, 2010 and 2012. By capturing information on trade, employment, ship numbers and costs, the study provides a balanced assessment of the port's importance and inform decisions on future planning and development.

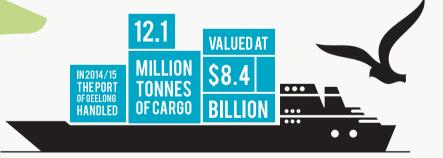
Key stakeholders, including importers, exporters, service providers, transport companies and regulatory agencies, contributed to the study. The Victorian Regional Channels Authority particularly acknowledges the co-operation of GeelongPort, Viva Energy, GrainCorp and the City of Greater Geelong.

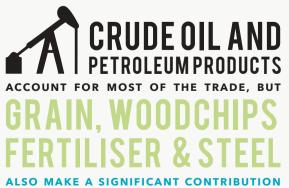
THE PORT

PORT

DEEP-WATER BERTHS

LOCATED AROUND THE PROTECTED SHORES OF CORIO BAY, FROM POINT WILSON IN THE NORTH TO POINT HENRY IN THE SOUTH. THERE ARE NUMEROUS SPECIALIST & GENERAL PURPOSE BERTHS & WHARVES & ASSOCIATED STORAGE AND PROCESSING FACILITIES.





LINKS TO METROPOLITAN

MELBOURNE, 75KM EAST, AND TO THE REST OF REGIONAL VICTORIA

I ARGEST

TO THE TOTAL VOLUME AND VALUE OF GOODS SHIPPED THROUGH THE PORT MELBOURNE 65% PORTLAND 6% HASTINGS



TOTAL IMPACT

THE PORT OF GEELONG GENERATED DIRECT AND FLOW-ON BENEFITS OF \$570 MILLION ON THE VICTORIAN ECONOMY IN 2014/2015. THE ESTIMATED TOTAL IMPACT ON THE REGIONAL ECONOMY ALONE WAS \$404 MILLION.

The value of direct and indirect benefits less the cost of goods and services in producing that output (value added) was \$247 million state-wide and \$229 million regionally.

This was equivalent to 0.09 per cent of Victoria's gross state product, or 2.1 per cent of gross regional product.

Household income generated by the port was \$141 million state-wide (\$109 million in the Barwon region) while full-time jobs

EMPLOYMENT IMPACT ON VICTORIA OF FORECAST TRADE INCREASES THROUGH PORT OF GEELONG: HIGH CASE

EMPLOYMENT IMPACT (DIRECT + INDIRECT)	YEAR					
	2014/15	2019/20	2024/25	2029/30	2034/35	
Woodchips and Logs	372	389	417	453	493	
Fertiliser	388	419	445	473	504	
Grain	207	994	1,027	1,093	1,162	
Other Dry Bulk	186	183	174	178	181	
Steel Products	95	108	119	130	142	
Crude Oil and Petroleum Products	366	378	372	367	361	
Chemicals	58	60	60	63	66	
Other Cargo	128	143	154	168	184	
Total Employment Impact (fte)	1,800	2,673	2,767	2,923	3,093	
Total GRP Impact (\$m)	247	386	404	429	457	

SOURCE: ECONSEARCH ANALYSIS

across Victoria totalled 1,800, or 0.07 per cent of the state's total employment.

Regionally, this represented 1,430 jobs or 1.6 per cent of total employment in the Barwon area.

There were 709 ships visits during 2014/15, a significant increase on the previous study periods. The average impact per visit state-wide was: \$803,000 of output, \$413,000 in value added, \$199,000 in household income and 2.5 fulltime employment. Regionally, this equated to \$631,000 in output, \$324,000 value added, \$154,000 household income and 2.0 full-time jobs.

THE FORECAST

TRADE AND EMPLOYMENT IN THE PORT OF GEELONG IS FORECAST TO INCREASE BY 50% BY 2035, NEW RESEARCH HAS REVEALED.

Imports and exports will jump to more than 18 million tonnes and generate 3,100 direct and indirect full-time jobs as the port reaps the benefits of increased trade in commodities and improved infrastructure and transport links.

The growth forecasts are detailed in a 2015 Port of Geelong Economic Impact Study commissioned by the Victorian Regional Channels Authority.

FORECAST TRADE FLOWS FOR MAIN COMMODITIES, PORT OF GEELONG: HIGH CASE (KT - 000 TONNES)

COMMODITY	YEAR					
	2014/15	2019/20	2024/25	2029/30	2034/35	
Woodchips and Logs	1,329	1,502	1,750	2,028	2,339	
Fertiliser	1,489	1,693	1,869	2,064	2,278	
Grain	876	2,693	2,901	3,126	3,367	
Other Dry Bulk	751	854	943	1,041	1,149	
Steel Products	158	180	198	219	242	
Crude Oil and Petroleum Products	6,841	7,456	7,556	7,656	7,756	
Chemicals	378	430	475	524	579	
Other Cargo	233	306	365	439	530	
Total	12,055	15,114	16,058	17,096	18,239	

The study draws on financial, cargo and shipping data provided by port managers, port users, government agencies and transport companies.

It predicts a healthy future for Victoria's second largest port and highlights the economic importance of the crucial asset to the state and regional economies.

The total impact of port operations on the regional economy in a single year alone is estimated at \$447 million while the impact on the Victorian economy is \$569 million.

While the study provides a valuable currentday overview of port operations, it offers an even greater insight into the future.

It confidently predicts, given appropriate investment in infrastructure, the Port of Geelong will experience unprecedented growth over the next two decades, stimulate confidence among industry and business sectors and drive regional prosperity.

The investigation by specialist maritime and transport analysts concludes that gross regional product will surge from \$247 million in 2015 to \$457 million by 2035.

It says trade will balloon across all sectors, particularly grain, woodchips, fertiliser, dry bulk cargo, and crude oil.

PORTUSERS

DATA WAS COLLATED FROM 10 SIGNIFICANT - BUT NOT NECESSARILY THE LARGEST - PORT USERS. THESE FIRMS ACCOUNTED FOR DIRECT FULL-TIME EMPLOYMENT OF 2,260 PEOPLE, WITH FLOW-ON EMPLOYMENT OF 5,725 FULL-TIME EQUIVALENTS. This represented around 9.3 per cent of total employment in the Barwon region.

The firms generated \$3.8 billion in direct business turnover, with flow-ons of \$1.5 billion giving an estimated total output of \$5.3 billion.

Research also revealed the 10 companies alone were responsible for:

- contributing \$1.6 billion or more than
 14 per cent of gross regional product
- generating household income of \$731 million, comprising \$271 million in the Barwon region and flow-ons of \$460 million.

DIRECT AND FLOW-ON EFFECTS OF 10 PORT OF GEELONG USERS, BARWON REGION, 2014/15

SECTOR	OUTPUT (\$m)	VALUE ADDED (\$m)	HOUSEHOLD INCOME (\$m)	EMPLOYMENT (fte)	SOURCE: ECONSEARCH
DIRECT EFFECT					Ë
Port Users	3,827.1	868.9	271.4	2,260	DURC
FLOW-ON EFFECT					S
Primary	10.7	5.8	2.5	44	
Mining	38.7	24.6	9.1	23	
Manufacturing	291.3	77.0	49.6	806	
Utilities	36.2	19.3	5.7	62	
Construction	50.7	16.6	14.4	185	GNIC
Wholesale and Retail Trade, etc.	198.8	108.0	78.2	1,125	
Accomm, Restaurants, etc.	83.2	43.9	31.6	540	
Transport, Storage (excl port)	106.6	48.6	27.8	361	
Communication	21.6	10.8	4.7	44	TVI O
Finance, Business Services	471.5	279.7	111.2	961	L C
Public Administration	69.1	36.7	34.6	332	CLINA
Community Services	89.9	68.7	62.9	715	TON
Recreation, Personal Services	69.0	33.5	27.5	527	TC MAY
Total Flow-on Effect	1,537.2	773.3	459.7	5,725	COMPONENTS MAX NOT SIIM TO TOTALS DIJE TO
Total ^a	5,364.3	1,642.2	731.1	7,985	COMP

FOR FURTHER INFORMATION

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THE PORT OF GEELONG ECONOMIC IMPACT STUDY can be found

and downloaded at <u>www.regionalchannels.vic.gov.au</u> or <u>www.geelongport.com.au</u>

GrainCorp









